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Sharon Konwisarz
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Dear Sharon,

Thank you for the exceptional job you did this past fall helping me sell the home that you found for me in 2015 and bringing the sale to a successful conclusion at twice the price I paid for it.

Your careful analysis of sale prices of comparable properties, based on year-over-year average prices in Brampton, your advice about future values, based on recorded trends in Brampton and the GTA, and your analysis of the listing prices of current homes, with reference to the features that distinguished them from my own property, enabled me to arrive at the appropriate price at which to offer my property for sale. Your frequent reviews of market changes, and the fact that my house sold for the listed price without the need for adjustments or the uncertainty of bids, confirmed to me that the price we had arrived at was a fair one.

I am grateful to you for your pre-sale recommendations of needed repairs and renovations, and for the names and contact information of reliable tradespeople who performed the work competently and within their stated budgets. I especially appreciated your help working with those tradespeople, sometimes in my absence, and later inspecting the work, to ensure that it had been done properly.

I was very pleased with the professional photography and video-tour you arranged, which included 360 degree views of each room, dimensional floor plans and measurements of each floor, and an aerial video of the property and its surroundings, showings nearby amenities, which displayed the property in its best light. The video was a valuable marketing tool and the photos contributed to excellent feature sheets for prospective buyers.

Besides installing the customary for-sale sign and lockbox, you ensured that all health precautions were strictly observed, consistently followed up with the buyers' realtors following the home showings, and answered the buyers' questions directly, after consulting with me. I appreciated your giving me a list of reliable real estate lawyers and of movers, and the help you gave, liaising with my lawyer during negotiations with the buyers. You were also very helpful coordinating and managing activity during the conditional phase of the sale, referring me to an inspector who addressed the buyers' concerns and thereby avoided unnecessary adjustments to the list price. Finally, I appreciated the final post-sale inspection you made to ensure that the condition of the house complied with my obligations under the Agreement of Purchase and Sale.

Thank you again, Sharon, for making the process of selling my home as effortless and enjoyable for me as the process of buying it in 2015.

Yours very truly,

David Price

David G. Price